

- The Fiber Optic Committee has narrowed the field of providers we are considering from eight to six to three. They are Comcast, Hotwire and Blue Stream.
- Our consultant, CSI, arranged for the committee to meet with the three finalists on Monday, January 29th at the Naples Botanical Gardens. Each of the three presented their latest terms and conditions to us and entertained questions, providing clarifications. They each verified details about installation/construction processes and timeframes; confirmed installations will be Fiber To The Home (FTTH); internet speeds in each direction; TV channel lineups; explained specific equipment they propose for each unit; verified what common areas throughout Windstar would be provided services on a complementary basis; briefly discussed SLA topics; and, verified monthly costs per unit for double-bulk (TV & internet) and internet only.
- Our next steps are to discuss the relative merits of each provider. Then choose which of them is the best fit for Windstar. We've already completed some telephone interviews of surrounding communities who have recently signed on with each of these providers to gain an understanding of how well or poorly the installation, training/instruction of owners on the newly installed products and services, and customer service is working. Our goal is to select a provider who will be the best possible partner.
- Once we select a provider, we will then make recommendations to the Master Association's Board of Directors accordingly.